

TOBACCO SALES IN TWO STATES

Farmers Are Too Busy "Catching Up" to Do Very Much Marketing.

LIGHT SALES EVERYWHERE

Demand for Better Goods Is Active—Bad Order Stuff Is Neglected.

Farmers of all kinds, especially tobacco growers were thrown back not a little in their farming operations by the long drawn out winter. Now that the winter season is fully and completely broken they are taking advantage of the spring weather to catch up in the matter of long delayed farm work. They are doing stunts in April that they ordinarily do in January and February. The natural result is that they are not taking much time to market what is left of the leaf tobacco crop of 1911. This explains why the sales on the loose leaf markets of Virginia and North Carolina were considerably shortened last week. And it further explains why the tobacco marketing season is going to last longer this spring than in several previous springs. The farmers are planting, and plowing, and sowing now, they will come to market later with what they have left of their tobacco crop. It is estimated that something like 15 percent of the crop of tobacco of last year is still in the Virginia and Carolina barns, and it also estimated that the month of June will be almost gone before the last of this tail end of the crop is put upon the markets.

The loose leaf sales on the floors of the Richmond warehouses last week did not exceed 200,000 pounds, and the reports from all of the interior markets show that the deliveries were correspondingly light, and all due to the causes outlined above.

The Richmond offerings were almost altogether of the suncured stock, and the commoner grades predominated. Now and then a good pile of wrappers showed up, and the eager buyers took them at outside figures. The market was fairly firm on all grades offered and when a pile of the low grade stuff sold for less than the grower expected it was due to the bad order in which the goods were offered. All of the better grades are selling well while the low grades are a little off.

The package dealers had fairly good business the past week, and some right good lots changed hands. It is understood that the buyers for the big manufacturing concerns are in search of round lots of bright goods, and they offering good figures for the same. In the storage houses of Richmond and South Richmond

MAPS AND FACTS

We have in course of preparation complete, authentic and up-to-date colored maps of the

GOLDFIELD AND TONOPAH

Districts. The maps have been prepared at great expense, and will be supplemented by short, concise, but the latest data on the various properties. This will place the investor in a position where he can immediately judge any property in these camps, its officers, capitalization, etc., at a glance. Only a limited number will be printed, and applications should be made at once. They will be sent without charge.

That you may be posted up to the minute on the sensational developments in these two camps, we suggest that you write immediately for our

WEEKLY MARKET LETTER

(Sent Free on Request.)

CHAS. A. STONEHAM & CO.,
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there are some large lots of bright and other grades awaiting the right kind of an offer. It may be that within the next two weeks there will be something large doing along these lines.

Lynchburg Tobacco Market.

(Special to The Times-Dispatch.)
Lynchburg, Va., April 13.—John D. Oglesby, of the Lynchburg Tobacco Warehouse Company (Inc.), makes the following report of leaf tobacco sold on the Lynchburg market:

Sold week ending April 5, 470,000 pounds; sold week ending April 12, 267,000 pounds; decrease this week, 203,000 pounds.
Sold from September 1, 1911, to April 12, 1912, 15,520,000 pounds sold; from September 1, 1911, to April 12, 1911, 2,572,000 pounds; increase for 1912, 13,000,000 pounds.
The farmers are very busy with farm work now, and receipts were light this week, with every prospect of continuing light until the end of the season.
Prior holders about as they have been for the past few weeks, with nothing in the outlook to indicate any improvement in the near future. Week's quotations:

Leaf, common (damaged)	4.50 @ 4.60
Leaf, common (sound)	4.50 @ 4.60
Leaf, medium	5.75 @ 6.75
Leaf, good	6.75 @ 7.00
Leaf, common	6.00 @ 7.00
Leaf, medium	7.50 @ 8.50
Leaf, good	8.75 @ 10.25
Leaf, fine	11.00 @ 14.00
Leaf, wrappers	14.50 @ 16.00

Danville Tobacco Report.

Danville, Va., April 13.—Owing to the good weather and the small amount of tobacco held by the farmers, sales during the past week were light, not aggregating over 300,000 or 400,000 pounds. The proportion of re-handled tobacco was larger than it has been for some time past, and a considerable quantity of tobacco came to market in bad condition. Such tobacco were in a measure nondescript, but everything of desirable quality, when in the proper order, brought full value. This was especially true with regard to tobacco with color, as there is a strong and active demand for all of this class of stock. There has been very little trading in re-handled tobacco.

South Boston Tobacco Market.

South Boston, Va., April 13.—Nineteen and a half million pounds of leaf tobacco has been sold on the South Boston market to date, which means 3000 pounds more than ever before. The market continues quite active, and the prices have been well maintained throughout the dry season. The market is pulling hard for the 3,000,000-pound mark.

APPOMATTOX AGRICULTURAL SCHOOL



The faculty consists of Principal Lindsay Crawley, M. A.; Miss Mary L. Cobbs, B. A.; Miss Pocahontas Wray, B. A.; Mrs. Lindsay Crawley, B. L.; Miss Nannie Kline, Miss Mary Irbry, Miss Alice Hubbard, Miss Estelle Thornton, Miss Annie Hobson and Miss Kate Franklin, music director.



Graduating class of 1912 of the Appomattox Agricultural School. Walter Durham, president; Gladys Smith, secretary; Miss Lohella Drake, treasurer; Ernest Smith, orator; Wilmer Smith, valedictorian; Robert Walton, historian; Jessie Walker, Jennie Purdeum.

Appomattox, Va., April 13.—"Three years ago, at the Appomattox Agricultural School, there were four teachers, with 125 pupils. Now there are ten teachers, with 320 pupils on the roll. The pupils who have graduated in the past two years have been: (at University of Virginia), George Turner (at Richmond Medical College), Misses Fannie Taylor, Ella Inge, Laura Tweedy, Fanny Banton, De Loco Banton, Eleanor Coleman (all teaching), Venona Sears (railway office), Charles Reynolds, Jerry Burke (at Washington and Lee University), Willie Walton, Frank Harwood (at Richmond College), Willie Smith, Ethel Abbott and Grace Hancock (at State Normal), Lenelle Atwood and Jacquelynne Atwood (at Hollins).

Thus every pupil who has graduated in the past two years, or since the school has turned out four-year high school graduates, is either at higher institutions of teaching in the State public schools.

VIEWS AND NEAR VIEWS

(Continued from First Page.)

the buggy situation, and he has strong hopes of forming a company to make buggies and carriages in Richmond, and it may be that a big enterprise will grow out of the agitation. A big factory like that will employ hundreds of hands and make some pay rolls that will make bankers and other people sit up and take notice.

A Woman's Views.

In this same connection I have a letter from a good woman, who lives in Chesterfield county, not very far from Richmond, who tells me she has been interested in my buggy factory talk. This good woman came here with her bustling husband from the North, and several years ago they bought a farm in Chesterfield and quickly became Virginians. She says she is getting tired buying buggies and other vehicles from the Brewsters and the Flaundraus, of New York; the Quimbys, of New Jersey; the Studebakers, of Indiana; the Rock-hill folks, of South Carolina, and the Ohio buggymen. She wants to ride in Richmond-made buggies for carriages, and she wants to know why Richmond has not a big buggy factory. Well, my dear madam, Dabney and some other live fellows have this whole question under consideration, and I am inclined to think that the time is not far distant when there will be a big Richmond buggy factory to meet your best wishes.

Some Tricks of Trade.

I take the following from the Kansas City (Mo.) Star:
"Driving out the trusts will make prices cheaper to the consumer is the accepted theory. But it doesn't seem to work just right. For example, since Governor Hadley drove the Standard Oil out of Missouri the price of crude oil has increased from 75 to 90 cents a barrel. Custodian Clark, of the Kansas City Federal building, says the fuel bill of that institution is \$100 a month higher than before the ouster."
Down here in Virginia we have much discussion about the trusts and their operations. The tobacco trust has been our hobby for several years past. Now they do say that by order of court, the highest court in the world, the tobacco trust has been dissolved; been cut up into several competing companies, and it has been; no doubt about that; but has any smoker or chewer of tobacco heard of any reduction in the prices required across the counter at the retail tobacco and cigar stores? Nay, verily. On the contrary, I am credibly informed that the figures are to be advanced a little up. Mind you, there has been no advance in the price of a 10-cent or a 5-cent package of smoking tobacco or a 10-cent or a 5-cent plug of chewing, but I am told that the packages and the plugs are soon to be made a trifle smaller—smaller in weight and smaller in quantity. The reasons advanced for this condition of affairs, if the innocent consumer will stop long enough to ask for a reason, or to really find out about this weight shortage, would be that competition, extra work, increased advertising bills, more traveling salesmen and a lot of other considerations demand more profits. Of course, the sellers can't advance the price for a package of smoking or a

REAL ESTATE AND BUILDING NEWS

(Continued from First Page.)

They are very reticent as to particulars, but it is understood that they sold to a speculator a whole block of property on Rosemeath Road. Particulars are shy, but it looks as if the speculators, whoever they are, paid a little over \$40,000 for the block they bought.

Ruffin & Sloan tell me of some big deals they made in suburban property, deals that amounted to more than \$25,000, but they, too, are shy on particulars. They also hint at a big deal now on hand that may within the next few days amount to much money.

New Apartment House.

Williams & Cease, a wide-awake real estate concern, did some right heavy stunts the past week. Including a house and lot on Floyd Avenue, and various vacant properties on Hanover Street, on Floyd Avenue, on the Boulevard and some acreage beyond the city limits, their sales footed up close to \$30,000.

This firm of Williams & Cease has recently put on foot a big scheme in the apartment house line. Last week they organized a company to build an apartment house away out on the Boulevard. It is to be a three-story building, at the northeast corner of Grove Avenue and the Boulevard. The lot sold to the company for \$20,000 is 150 feet front by 125 feet deep, and all of it will be covered by the 100,000 building that is contemplated.

Carnel & Johnson, architects, are drawing up the plans for the apartment house, and they will be ready in a day or two. It is understood that contractors have already put in their bids, and work on the "Boulevard" will be commenced within thirty days. An apartment house away out there where the winds blow sweetly, and the air is always pure is something new in Richmond development, and it will be as popular as it is new. The Boulevard, and that is the name I have given it, will be a twenty apartment structure, and in all respects will be an up-to-date apartment house.

Various Other Things.

The Charles A. Rose Company made some right good sales last week, but they had to go out of town to do it. Among their sales was a farm on the Richmond, Fredericksburg and Potomac Railway near Laurel, for which they got \$15,000. In addition to this they sold four lots on North Twenty-ninth Street, for which they got \$15,000, and then they did some West End stunts, on which they realized about \$7,000 more.

Julian C. Anderson & Co., report a number of scattered sales during the week, among them the flat building West Grace, formerly owned by Gilbert Weidon, Floyd and Hanover Avenues lot, a house in Highland Park, two houses in Parkland, a West Main Street residence and several lots in Parkland and Norwood, aggregating about \$35,000. They report active inquiries.

The Grand Suburbs.

With the opening of spring the suburbs are showing up in great shape. They tell me that Bon Air is putting on not a few airs, and that Forest Hill Park is getting busy, and that Westhampton is doing a few stunts. Out Ginter Park way there is much activity. I hear that the people who control things out there have just started the erection of two very attractive eight-room colonial homes in Ginter Park. They are building these homes for the reason that a great many parties wanting houses there prefer not to have the trouble of building, and desire other parties to go through these details, thus relieving them of the trouble and responsibility. These houses will be ready for occupancy by July 1. There are now sixteen other homes under construction in this suburb, and building operations were never so active there as at present. The Ginter Park Company is now spending over \$20,000 in improvements in their suburb.

WEST VIRGINIA OIL.

Developments of the Wells in the Valley Are a Little Surprising.
Charleston, W. Va., April 12.—Oil development in the Blue Creek, W. Va., fields is causing no little surprise for those who are interested in this activity. The size of some of the recent wells and the way they have been holding up exceeds the expectations of the prospectors. Shooting the wells in the central part of the field is becoming a date to tell just how much it will effect the production of the field if it becomes general.

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RICHMOND IS THE CITY BEAUTIFUL

(Continued from First Page.)

"You can't do any better thing than to print on the front page of your Industrial Section every week pictures of Richmond's skyscrapers. They are the biggest advertisement Richmond has."
Well, Richmond is beautiful and getting more so every day in the year, and maybe Dabney is about half-way right, but there are some other pretty Richmond pictures besides the skyscrapers. However, I will give them front page prominence to-day.

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REDUCED FREIGHT RATES.

Norfolk and Western Has Been Brought to the Book in Ohio.
Columbus, O., April 12.—The commerce court has held that local class rates, which the Interstate Commerce Commission ordered the Norfolk and Western Railroad to put into effect, were reasonable, and that the commission's order should be enforced. The commission reduced the class rates from Norfolk, Va., to Winston-Salem, N. C., and from Lynchburg, Va., to Durham, N. C., and also certain class rates from Cincinnati, O., to destinations in North Carolina. The reductions averaged approximately 15 per cent.